

## Investigative Statement Analysis:

Investigative Statement Analysis is the structured and systematic analysis of language, whether written (statements, transcripts, electronic mail, etc) or spoken. Through the analysis of the words people use, the investigator will gain insight into the individuals thought process and obtain a tremendous advantage prioritizing and conducting follow-up interviews, directing their investigations, and reaching accurate conclusions relating to the veracity of the information that people provide. This training is based upon the principle that the psychological stress associated with deception manifests subconsciously within our choice of words. Many times even the motive for the crime will be identified through careful analysis, which often goes undetected by investigators who have not received training in this powerful technique.

If you conduct investigative interviews & interrogations or obtain statements without the knowledge of statement analysis, you are doing the equivalent of processing crime scenes without proper training in the recognition and collection of evidence. Much of the information will be overlooked or misinterpreted, and your investigation may suffer and you may never reach the TRUTH, which is our ultimate goal.

## Cognitive Interviewing:

Cognitive Interviewing is a powerful interviewing technique used to extract significantly more accurate information from victims and witnesses. Used by investigators within the United States as well as numerous countries throughout the world, this highly effective research based technique of investigative interviewing has proven to enhance the memory of individuals and effectively increase accurate recall of information from people. Through guided memory retrieval techniques, the investigator will enhance their ability to develop rapport with people and extract more accurate and reliable information from victims and witnesses than traditional methods.

### Just a fraction of what you will learn...

*Distinguish between deceptive and truthful statements Learn techniques to enhance recall Identify linguistic indicators showing missing information Determine if the person is committed to what they stated? Should you consider this person a suspect? Is the individual involved? Develop insight into the individuals thought process Increase your ability to identify themes and interrogation strategies Plus **much more...***

## Registration:

(Make photocopies as needed)

**Please complete the following form and return along with payment to:**

***L.I.E.S. Linguistic Interrogation Expert Services***  
**209 Partridge Drive,**  
**Southington CT. 06489**

Name: \_\_\_\_\_

Address: \_\_\_\_\_

Agency: \_\_\_\_\_

**Yes!** Register me for this seminar  
Dates: **March 11<sup>th</sup> and 12<sup>th</sup> 2010**

### ***Location:***

Portsmouth Police Department  
3 Junkins Ave  
Portsmouth, NH 03801

Enclosed is a check for \$197 per person made payable to:

***LIES Linguistic Interrogation Expert Services***

For Online registration, go to our website and click the *training* link:

[www.truthsleuth.com](http://www.truthsleuth.com)